

MINUTES
COMMITTEE OF FULL COUNCIL MEETING

7:00 p.m.

July 13, 2010

Pursuant to Codified Ordinance Section 111.01 (17) and ORC Section 121.22, notice of the following meeting was given on July 9, 2010:

The Committee of Full Council Meeting was held at the Fire Station, 37000 Euclid Avenue.

Council Present: Council Members Ranally, Harrold, Manning, Carr, Fiala and Black

Absent: Mr. Woodin

Others Present: Mayor Anderson, Law Director Wiles, Service Director Tomaselli, City Engineer Sayles, Fire Chief Zwega, Police Chief Straube, Chief Zoning and Building Inspector Smith, Parks and Recreation Director Katz, Finance Director Rogowski, Community Development Manager Lipscomb, Members of the Willoughby Welcome Center, Jonathon Lee/Signature Health, Dominic Piunno/Marketing Communication Resource, Inc., Dennis Pesek/Cast Nylons Limited, Lake County Gazette Reporter Borstnik, Clerk Radebaugh

BUSINESS

1. PROPOSED PURCHASE OF THE CITY OF WILLOUGHBY RECREATION BUILDING

Mayor Anderson explained that the city will no longer be using the Recreation Building for the Recreation Department. The general consensus of Administration was that the house should be taken down. The city does not want to sell the house with the property because ingress/egress needs to be maintained next to the house. The Willoughby Welcome Center is proposing to purchase the house from the city for \$1.00.

John Popelka, President of the Willoughby Welcome Center said that they are interested in purchasing the Recreation Building only. They do not want to maintain the driveways or parking lot. He explained that if they own property they will be eligible to receive grants for their center. Since the fall of 2007, the Welcome Center has been located in a train car. They would like to move because the train car is difficult to maintain, hard to heat in the winter and they need more room. The Welcome Center would remain in the train car for the remainder of 2010.

Mayor Anderson said that the agreement would state that the city would have the right to buy the building back for \$1.00. He said that the city would save money by selling the house now because it would cost between \$20,000 to \$30,000 to demolish it and to repave.

The Willoughby Welcome Center has agreed to pay for the cost of the transfer of the property including the survey.

Law Director Wiles will start preparing the contract for the purchase of the Recreation Building by the Willoughby Welcome Center.

2. WILLOUGHBY INCENTIVE GRANT APPLICATIONS

Ms. Lipscomb introduced three companies applying for Incentive Grants:

a. Signature Health

Ms. Lipscomb said that Signature Health is currently located in the old News Herald Building on Mentor Avenue. They are proposing to buy the Bobick Building across the street and will add another 12,000 sq. ft. They will retain 62 jobs and will create another 21 jobs in three years. The new payroll will be approximately \$1,080,000 and they will retain their existing payroll of \$3,285,000. The city is offering a 40% Incentive Grant for 4 years.

Jonathan Lee, CEO, gave an overview of his company which was founded in 1993 and provides drug and alcohol counseling as well as mental health counseling for kids and adults. They are a private organization, not non-profit, therefore they do not have the tax incentives available to them that the non-profit organizations have.

Councilman Carr asked if the incentive program has an allowance if the projected number of jobs to be created is not met. Ms. Lipscomb explained that a check is sent each year based on the increase in payroll for the existing company. If the payroll is not increasing at all, Finance Director Rogowski will advise Ms. Lipscomb. They will either renegotiate the grant with the company or end it.

b. Marketing Communication Resource Inc.

Ms. Lipscomb said that Marketing Communication Resource is currently located in Mayfield Village. Their company does digital printing and mailing. They will relocate to the old NuPro Building on E. 345th St. which has been vacant for over four years. They will bring 36 current employees and will add eight new employees in the first three years. The payroll is about \$2,500,000. The city is offering a 50% incentive for 5 years.

c. Cast Nylons Limited

Ms. Lipscomb explained that Cast Nylons is expanding and will buy another building on Hamann Parkway which will include their International Logistics and Warehouse Center. They will retain 67 employees and will add 18 new employees over three years with a payroll of \$500,000. The city is offering 30% for 3 years on the new payroll.

Mr. Persek gave an overview of the company and their product. They currently have 36,000 sq. ft. and will be adding 28,000 sq. ft.

The Committee agreed to the three Incentive Grant applications presented tonight.

The Committee of Full Council meeting adjourned at 7:32 p.m.

Date approved _____

July 13, 2010
Jerome P. Ranally, Chairman

Committee of Full Council Minutes

Clerk of Council

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